

# Working Agile, Growing Fast

www.omega-software.eu www.2clicksolutions.com

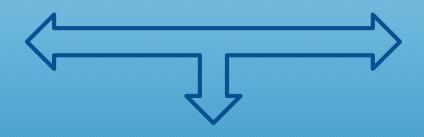


### Overview



15 years experience in Software Business Applications → ERP, Operational tools, R&D and BA for strategic or managerial software.

- Market: Croatia
- HQ: Zagreb, Croatia
- 80 employees
- Custom applications
- Standalone Products



- Resources Sharing.
- Partnership in some projects.
- Autonomous strategy and market positioning.



3 years old: specialized development hub for advanced backend technology→ machine learning tools, data management applications, R&D

- Market: Europe and South East of Asia.
- HQ: HCM, Vietnam
- 30 employees
- Custom applications
- Product development



## 2Click Solutions (2CS)\_Zoom In

- **Vision** → Develop complex applications by using light management.
- Know How → Customer service applications, Smart Cities portals and project management, Document Management, Business Analysis, Native Mobile Applications.
- Organization → Vietnam: technical & administrative team Ireland: management and business development.
- Market's targets → Croatia, Greece, UK, Turkey, Ireland, Italy.

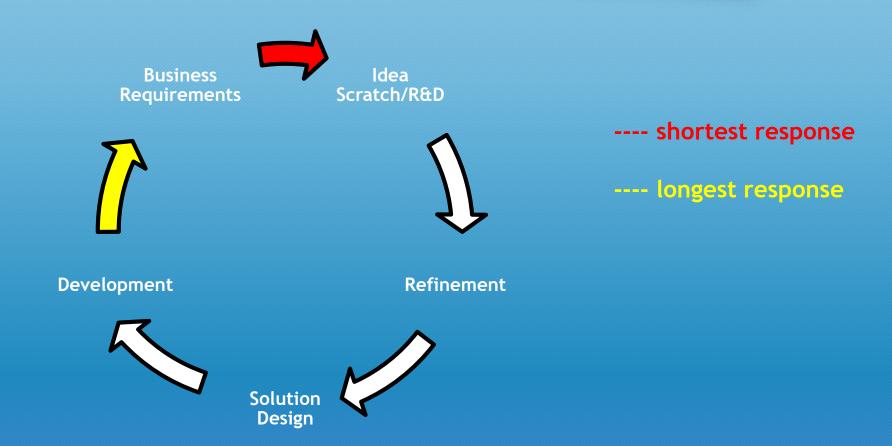


# 2CS\_Competences

Team	Tech Expertise	R&D	Management
Web applications - 12 ppl	Backend: Microsoft tech/JAVA Frontend: Angular 2, 4, JS	Open source dev. framework (built in house)- <b>Rhetos.org</b>	Agile management  Coordination EU/VIETNAM
<b>Mobile applications-</b> 3 ppl	Android/IOS/Windows	In house product development for native apps and cross platforms	Agile management Tech Leader in Vietnam
<b>R&amp;D department-</b> 5 ppl	IoT/ AI/ Machine Learning	Tech upgrades & product development	CTO dev. team  Tech Leader by remote located in EU



# 2CS\_ Custom Project Methodology





## 2CS&Omega\_ Business Cases

*E- Visitor* → smart system for tourist registrations in Croatia, biggest channel of registration currently working in the country.

https://www.evisitor.hr/eVisitor/en-US/Account/Login?ReturnUrl=%2FeVisitor%2Fen-US

*Open Data Store* → SaaS platform for accessing public data of Cities and build cross-platfrom applications on it to connect citizens and institutions.

http://www.odatastore.com/

**Smart Lighting Project** → Research and development of IoT solutions to apply on Led Lighting hardware, for a Croatian LED lighting producer.

http://www.ledaled.hr/



## 2CS\_Product Development Methodology



Product Iterations are series of A/B tests that produce several simultaneous outcomes on same inputs → Survival of the outcome is based on workability of each prototypes. The most workable prototype produces the beta version.

### OUR SERVICE APPROACH: SaaP and PaaS

**Focus** 

For Software services

Cutting overhead in delivery process > direct approach

Supporting upgrade of core solutions without dispersing knowledge.

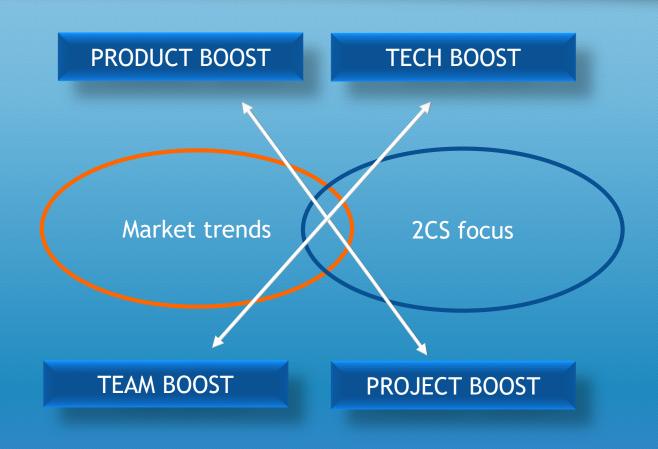


For Software products

Auditing products by applying <u>continuous</u> <u>improvement approach</u>

Project generation starting from product concept.

# Our service portfolio



#### Product Boost (audit service)

Identifying complex problems in product development phase and/or solving them by minimizing risk of late-response.



#### Tech Boost (custom- fit tech modules)

Upgrading software solutions with latest tech (2016) by working with "incremental changes" approach.



#### Team Boost (remote dev. team booking service)

Providing additional skills and tailored management of them, by fitting them with client's methods and practices.



### Project Boost (a safe approach to work on hours of dev. model)

Working on a project from scratch mainly focused on ensuring respect of deadlines in more affordable ways.





### **Contacts**

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Please ask for more about us, we are here to tell you what you would like to know.